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### University of Kragujevac

Faculty of Hotel Management and Tourism in Vrnjačka Banja

# REPORT FROM ESTABLISHMENT OF STAKEHOLDER AND PROFESSIONAL COOPERATION NETWORKS

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#### **Project task:**

#### 5.1. Establishment of stakeholder and professional cooperation networks

#### Description of project task:

Establishing stakeholder and professional cooperation networks between UNIKG and institutions form the tourism industry in order to increase competences of all parties involved by sharing information and knowledge. In focus is students' professional practice, sharing existing knowledge and preparation for mutual future development.

#### Description of outcomes:

UNIKG has established numerious stakeholder and professional cooperation agreements, which mostly cover students' professional practice in the tourism industry, but not only. UNIKG has organized several training courses for employees of these institutions. Also, competent experts, entrepreneurs and managers from the tourism industry were invited to present their practical experiences to students of UNIKG. Students improved their knowledge by participating in the course where lecturers from the tourism industry shared their practical experiences. This conjunction of theory and practice enrich the students' knowledge and prepared them for resolving the practical problems. UNIKG organized a workshop to inform representatives of stakeholders and end users about the project objectives and outcomes, and to promote tourism higher education and the ideas about continuing education of tourism staff. Stakeholders got familiar with the projects goals, and they improved their knowledge and competences.

This report is the result of joint work of staff at the Faculty of Hotel Management and Tourism in Vrnjačka Banja University of Kragujevac.

During the TEMPUS project "Modernization and Harmonization of Tourism study programmes in Serbia" 544543-TEMPUS-1-2013-1-RS-TEMPUS-JPCR, the Faculty of Hotel Management and Tourism in Vrnjačka Banja University of Kragujevac has established a cooperation with 102 partners from the tourism industry in Serbia.

Cooperation is mainly based on students professional practice, but it also includes participation of stakeholders in courses and workshops that the Faculty has organized, as well as providing lectures to students by representatives of stakeholders. These partners include hotels, tourism organizations, tourist agencies, ethno village, manifestations organizers, transport companies. The complete list of partners is provided in Appendix 1.

A table below shows the structure of partner institutions from the tourism industry involved in developing skills of students during professional practice.

 $Table \ 1-Involvement \ of \ stakeholders \ in \ organization \ of \ students \ professional \ practice$  in the tourism industry

Academic year	2013/2014	2014/2015	2015/2016
Number of students on professional practice	128	247	258
Number of hotels	17	29	42
Number of tourist agencies	3	13	24
Number of tourist organizations	9	12	19
Number of transport companies	-	2	2
Number of manifestations organizations	-	2	2
Ethno village	-	-	1
Total number of partners	29	58	90

Photo gallery from students' professional practices is available in Appendix 2.

Apart from students' professional practice, cooperation with partners from the tourism industry was established also through courses and workshops organized by the Faculty, where employees, managers and owners of partner institutions took part either as lecturers or as participants. The three courses and workshops were entitled "Innovative Health Tourism Products – Basis of Competitiveness of a Health Tourism Destination", "Branding Tourism Potentials of Serbia", and "The Contribution of Agritourism to the Rural Development". These have attracted numerous participants, who were very satisfied by the content,

organization and knowledge gained and expressed their will to participate in the future similar courses organized by the Faculty. Appendix 3 contains photo evidence of organized courses and workshops for representatives from the tourism industry.

Also, representatives from the tourism industry (mostly successful entrepreneurs and managers) were invited to hold lectures to students based on their rich practical experience. Appendix 4 contains photo evidence of lectures provided to students by relevant representatives of stakeholders.

#### Appendix 1 – List of partner institutions from the tourism industry

- 1. A HOTELI d.o.o. Ogranak Hotel Izvor Arandjelovac
- 2. Akcionarsko društvo za ugostiteljstvo, turizam i trgovinu Srbija, Kraljevo
- 3. Akcionarsko društvo za vazdušni saobraćaj Air SERBIA, A.D. Beograd
- 4. AYUSA International, Beograd
- 5. Biser apartmani Vrnjačka Banja
- 6. Društvo za turizam i usluge Kralj-travel o.d., Kraljevo
- 7. Ekomlek d.o.o. Kraljevo ogranak "SPA Travel & Service" Vrnjačka Banja
- 8. Etno selo Gostoljublje, Kosjerić
- 9. Gradska tuirstička organizacija Kragujevac
- 10. Gratim d.o.o., ogranak Solaris Resort Vrnjačka Banja
- 11. Hotel Aleksandar, Vrnjačka Banja
- 12. Hotel Botika d.o.o. Kraljevo
- 13. Hotel BW My Place, Niš
- 14. Hotel Dabi, Kruševac
- 15. Hotel Đerdan, Kraljevo
- 16. Hotel Đermanović, Leskovac
- 17. Hotel Eurogaj, Knić
- 18. Hotel Foka Spa, Kopaonik
- 19. Hotel Golf, Kruševac
- 20. Hotel Hamburg, Zaječar
- 21. Hotel Hil, Jagodina
- 22. Hotel Kralj, Vrnjačka Banja
- 23. Hotel Kraljevi Čardaci, Kopaonik
- 24. Hotel Kristal, Kraljevo
- 25. Hotel Life Design, Beograd
- 26. Hotel Lučani, Lučani
- 27. Hotel Moskva, Beograd
- 28. Hotel Petrus, Paraćin
- 29. Hotel Profi Asfalt do.o., Kruševac
- 30. Hotel Rtanj, Kopaonik
- 31. Hotel Simpo, Vranje
- 32. Hotel Srbija Tis, Zaječar
- 33. Hotel Srebrna lisica, Kopaonik
- 34. Hotel Šumadija, Beograd
- 35. Hotel Sunny Hill, Vrnjačka Banja
- 36. Hotel Tami Residence, Niš
- 37. Hotel Tara, Bajina Bašta
- 38. Hotel Tehnograd, Kraljevo
- 39. Hotel Ženeva Lux, Kragujevac
- 40. Hotel Zira, Beograd
- 41. HTD Šumarice, Kragujevac
- 42. InClub, Vrnjačka Banja
- 43. Jat hoteli Slavija d.o.o., Beograd
- 44. Jat-apartmani Kopaonik d.o.o., Raška
- 45. Love&Brands d.o.o, Beograd
- 46. Mala kuća veliki mir d.o.o. Hotel Niški Cvet, Niš
- 47. Međunarodni karneval Vrnjačka Banja

- 48. MK Mountin Resort, Kopaonik
- 49. Nova Sicilijana d.o.o., Hotel Kragujevac, Kragujevac
- 50. Privredno društvo za ugostiteljstvo i turizam "Hotel Sloboda" d.o.o. Šabac
- 51. Saobraćajno preduzeće "Kavim Raška" A.D.
- 52. Specijalna bolnica za lečenje i rehabilitaciju Merkur, Vrnjačka Banja
- 53. Specijalna bolnica za rehabilitaciju Banjica, Soko Banja
- 54. Specijalna bolnica za rehabilitaciju Prolom banja, Kuršumlija
- 55. Turistička agencija Atlantic Travel & Service, Beograd
- 56. Turistička agencija Atlantic Travel & Service, Jagodina
- 57. Turistička agencija Atlantic Travel & Service, Kragujevac
- 58. Turistička agencija Banja Inn Plus, Vrnjačka Banja
- 59. Turistička agencija Charmi Travel, Čačak
- 60. Turistička agencija Euroholiday, Raška
- 61. Turistička agencija Eurosun, Kraljevo
- 62. Turistička agencija Feniks, Paraćin
- 63. Turistička agencija Happy Travel d.o.o. Kragujevac
- 64. Turistička agencija Happy Travel d.o.o., Kruševac
- 65. Turistička agencija Hit Tours, Trstenik
- 66. Turistička agencija Holiday, Kragujevac
- 67. Turistička agencija Jimmy Tours, Paraćin
- 68. Turistička agencija Jungmen Travel, Čačak
- 69. Turistička agencija Junior Travel, Jagodina
- 70. Turistička agencija Konvoj Travel d.o.o., Gornji Milanovac
- 71. Turistička agencija Kralj, Kraljevo
- 72. Turistička agencija Malutas, Kragujevac
- 73. Turistička agencija MGAGENT d.o.o., Kraljevo
- 74. Turistička agencija Omega Tours d.o.o. Kragujevac
- 75. Turistička agencija Pangea, Kraljevo
- 76. Turistička agencija Petra Travel d.o.o., Raška
- 77. Turistička agencija Prestige Plus Tours d.o.o., Kragujevac
- 78. Turistička agencija Spa travel, Vrnjačka Banja
- 79. Turistička agencija Stephanos Travel, Smederevska Palanka
- 80. Turistička agencija Uspeh, Požarevac
- 81. Turistička organizacija "Golubac"
- 82. Turistička organizacija Beograda
- 83. Turistička organizacija Boljevac
- 84. Turistička organizacija Čačak
- 85. Turistička organizacija grada Kruševca
- 86. Turistička organizacija grada Smedereva
- 87. Turistička organizacija Kraljevo
- 88. Turistička organizacija Leskovac
- 89. Turistička organizacija Niš
- 90. Turistička organizacija opštine Brus
- 91. Turistička organizacija opštine Gornji Milanovac
- 92. Turistička organizacija opštine Kuršumlija
- 93. Turistička organizacija opštine Paraćin
- 94. Turistička organizacija opštine Trstenik
- 95. Turistička organizacija opštine Vrnjačka Banja
- 96. Turistička organizacija Srbije, Beograd

- 97. Turističko-sportska organizacija Raška
- 98. UTP Morava, Čačak
- 99. Vila Dinčić d.o.o., Veliko Gradište
- 100. Vila Minjon, Vrnjačka Banja
- 101. Vila Snežnik, Vrnjačka Banja
- 102. Vila Splendor, Vrnjačka Banja

### Appendix 2 – Photo gallery: Students' professional practice













Appendix 3 – Photo gallery: Courses and workshops for employees in tourism



 $\begin{tabular}{ll} Appendix 4-Photo gallery: Lectures to students provided by representatives of stakeholders \end{tabular}$ 









